

## Message Text

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PAGE 01 NICOSI 02367 121512Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 XMB-02 DOE-15 ACDA-12 CIAE-00  
DODE-00 PM-05 INR-10 L-03 NSAE-00 NASA-01 SOE-02  
SS-15 OES-09 CCO-00 NTIE-00 FCC-01 OC-06 BIB-01  
SSO-00 NSCE-00 ICAE-00 INRE-00 /103 W  
-----089760 121522Z /64

O 121500Z SEP 78  
FM AMEMBASSY NICOSIA  
TO SECSTATE WASHDC IMMEDIATE 8310  
INFO USDOC WASHDC IMMEDIATE

LIMITED OFFICIAL USE NICOSIA 2367

E.O. 11652: N/A  
TAGS: BENC, EFIN, CY  
SUBJECT: MAJOR PROJECTS: SATELLITE EARTH STATION: "BAG SNATCHED  
FROM FRENCH"

REF: (A) NICOSIA 2240 (B) NICOSIA 1096 (C) NICOSIA 1342

1. CYPRUS TELECOMMUNICATIONS AUTHORITY (CYTA) GENERAL  
MANAGER STYLIANIDES ASKED ITT SEPTEMBER 11 TO COME TO  
CYPRUS TO NEGOTIATE CONTRACT FOR EARTH SATELLITE STATION.  
STYLIANIDES HAS INFORMED ALL OTHER BIDDERS THAT THEIR  
OFFERS HAVE NOT BEEN ACCEPTED. EMBOFF HAS DISCUSSED  
CYTA NOTIFICATION WITH ITT. IT APPEARS THEIR REPRESENTATIVES  
WILL VISIT CYPRUS SEPTEMBER 18 AT LATEST TO BEGIN  
NEGOTIATIONS ON MINOR TECHNICAL QUESTIONS AND MOST  
IMPORTANTLY FINANCING.

2. STYLIANIDES TOLD EMBOFF SEPTEMBER 12 THAT HE ASSUMES  
ITT WILL HAVE NO PROBLEM ANSWERING TECHNICAL QUESTIONS  
TO CYTA'S SATISFACTION AND THAT FINANCIAL NEGOTIATIONS  
SHOULD STRAIGHTFORWARD. ACCORDING TO STYLIANIDES  
ITT WILL ONLY HAVE TO BE "SOMEWHAT" FLEXIBLE ON INTEREST  
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RATES AND BE ABLE MEET CYTA REQUIREMENT OF 2-YEAR GRACE  
PERIOD BEGINNING OCTOBER 6, 1978 WITH REPAYMENT TO BE  
COMPLETED IN 1988.

3. NEGOTIATIONS WILL INCLUDE DISCUSSIONS WITH GTE-  
MILAN WHICH WILL BE AWARDED TERRESTRIAL MICROWAVE  
TENDER (REF C). IT IS ESSENTIAL THAT THESE TWO

PROJECTS PROCEED IN TANDEM. FYI: IT APPEARS GTE-MILAN'S LOWBID ON TERRESTRIAL MICROWAVE TENDER WAS \$1.2 MILLION. END FYI.

4. REQUEST DEPARTMENT INFORM EXIM OF ABOVE IMMEDIATELY AS WE UNDERSTAND EXIM BOARD MEETING SEPTEMBER 12 TO DISCUSS EARTH SATELLITE PROJECT FINANCING. IT IS ESSENTIAL THAT ITT COME TO NEGOTIATIONS WITH FLEXIBLE MANDATE, HOPEFULLY ALLOWING REDUCED INTEREST RATES AND AT A MINIMUM MEETING CYTA'S REPAYMENT PERIOD REQUIREMENTS. WE HAVE INFORMED ITT THAT THEY WILL BE EXPECTED TO NEGOTIATE AND SIGN FINAL CONTRACT DURING FINAL DISCUSSION WHICH MUST BE COMPLETED WELL BEFORE OCTOBER 1.  
STONE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SATELLITES, TRACKING STATIONS, MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978NICOSI02367  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780370-0829  
**Format:** TEL  
**From:** NICOSIA  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1978/newtext/t19780977/aaaaclic.tel  
**Line Count:** 76  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 1fd45b52-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
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**Reference:** 78 NICOSIA 2240, 78 NICOSIA 1096, 78 NICOSIA 1342  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1468324  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECTS: SATELLITE EARTH STATION: \"BAG SNATCHED FROM FRENCH\"  
**TAGS:** BENC, EFIN, CY  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/1fd45b52-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
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